



**BK-310**

Seat No. \_\_\_\_\_

**B. B. A. (Sem. - VI) Examination**

**March/April - 2014**

**Export Management - II**

Time : 3 Hours]

[Total Marks : 70

**Instructions :**(1) Give appropriate examples wherever necessary.  
(2) Figures to the right indicate marks.

1 What are the institutional supports for export finance in India ? Discuss. 11

2 Explain new scheme of export finance in India. 12

**OR**

2 How Export Credit Guarantee Corporation helps exporters in Financing ? 12

3 Discuss how DEPB (Duty Entitlement Pass Book) an export incentive scheme is helping exporters. 12

**OR**

3 Explain various cost concepts associated with export costing. 12

4 Explain different types of terms of payment in International Trade. 11

5 Write short notes : (any two) 12

(a) Letter of Credit

(b) RBI guideline for Factoring

(c) Importance of Pre-shipment finance

**6** Write short notes : (any **two**)

**12**

(a) Packing credit

(b) Types of post shipment finance

(c) Objective of Post-Shipment Credit Guarantee.

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